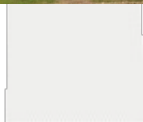


MONGOLIA'S FIRST WIND FARM – SALKHIT WIND FARM



- ❑ **A renewable energy company developing and operating the first wind farm in Mongolia**
- ❑ **Established in 2004 as part of Newcom Group**
- ❑ **Investors:**
 - ❑ **Newcom LLC**
 - ❑ **General Electric Pacific PTE Ltd (GE)**
 - ❑ **European Bank for Reconstruction and Development (EBRD)**
 - ❑ **Netherlands Development Finance Company (FMO)**
- ❑ **Total investment cost 122 Million USD**

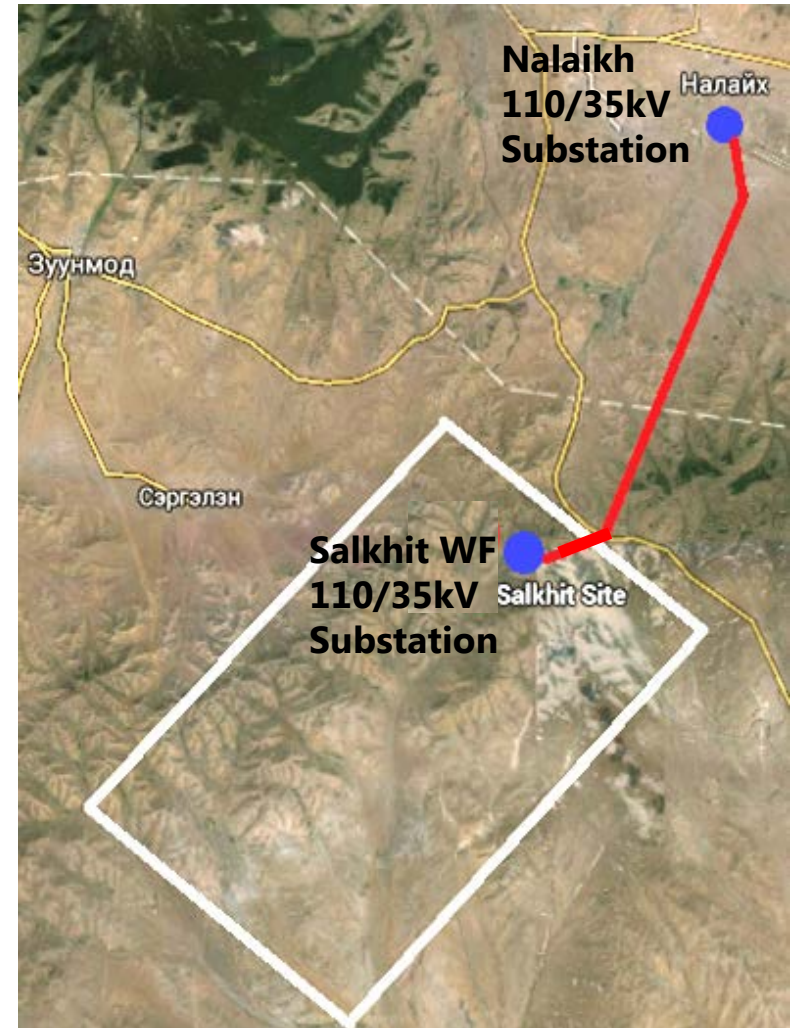


Salkhit Windfarm Mongolia - 16/11/2012

COMPANY INTRODUCTION

STATISTICS

- ❑ Installed capacity **50 MW**
- ❑ WTG **GE 1.6-82.5 xle** (31 units)
- ❑ Annual production **168.5 mln kWh**
- ❑ Average wind speed **8.2 m/s**
 - ❑ Wind speed measurement since 2004
- ❑ Connected to the Grid through Nalaikh substation
- ❑ Early works since **2011**
- ❑ Major construction since **Apr 2012**
- ❑ Operations since **June 2013**



PROJECT HIGHLIGHTS

Proud to be first...

- ❑ First wind farm in Mongolia
- ❑ First IPP
- ❑ First PPA
- ❑ First new power generation since 1984
- ❑ Largest renewable energy source
- ❑ Largest CDM registered project
- ❑ First renewable energy generator connected to grid
- ❑ First utility with a private investment



CONTRIBUTION TO SUSTAINABLE DEVELOPMENT

ECONOMIC BENEFIT:

- ❑ Introduced renewable energy as a viable business model
- ❑ Developed the first commercial scale wind project
- ❑ Raised project finance of 122 million USD
- ❑ Job creation
- ❑ Responsible tax payer

SOCIAL BENEFIT:

- ❑ Development of local expertise in power and renewable energy sector
- ❑ Cooperation with local subcontractors
- ❑ Support to local community development

ENVIRONMENTAL BENEFIT:

- ❑ Cut CO₂ emissions by 180 thousand tons annually
 - ❑ ERPA between Clean Energy LLC and Swedish Energy Agency has been entered in 8 April 2013
 - ❑ Agreed to sell 630,000 CERs until 31 August 2019.
- ❑ Reduce coal burning by 122 thousand tons annually
- ❑ Save 1.6 million tons of fresh water annually

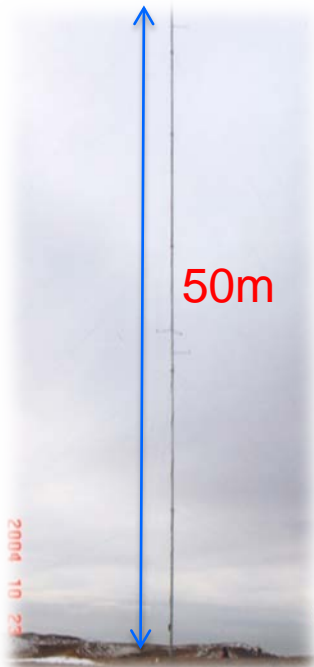


DEVELOPMENT PHASE

WIND MEASUREMENT

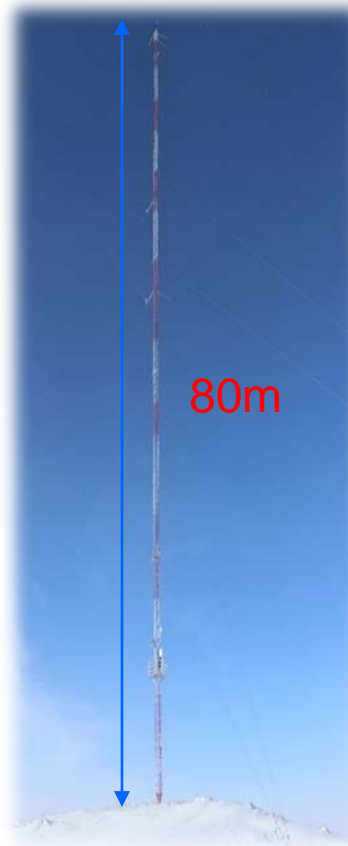
50m MAST

- Required 50m tower height
- 5 Stations
- More than 4 years' measurement
- Cooperation with local citizens



80m MAST

Wind Anemometers : at level 80mN , 80mW, 50mW, 39mW,
Wind Vanes : at level 78m , 39m
Temperature: 75m, 10m



DEVELOPMENT PHASE

ARCHEOLOGICAL STUDY



DEVELOPMENT PHASE

GEOTECHNICAL STUDY



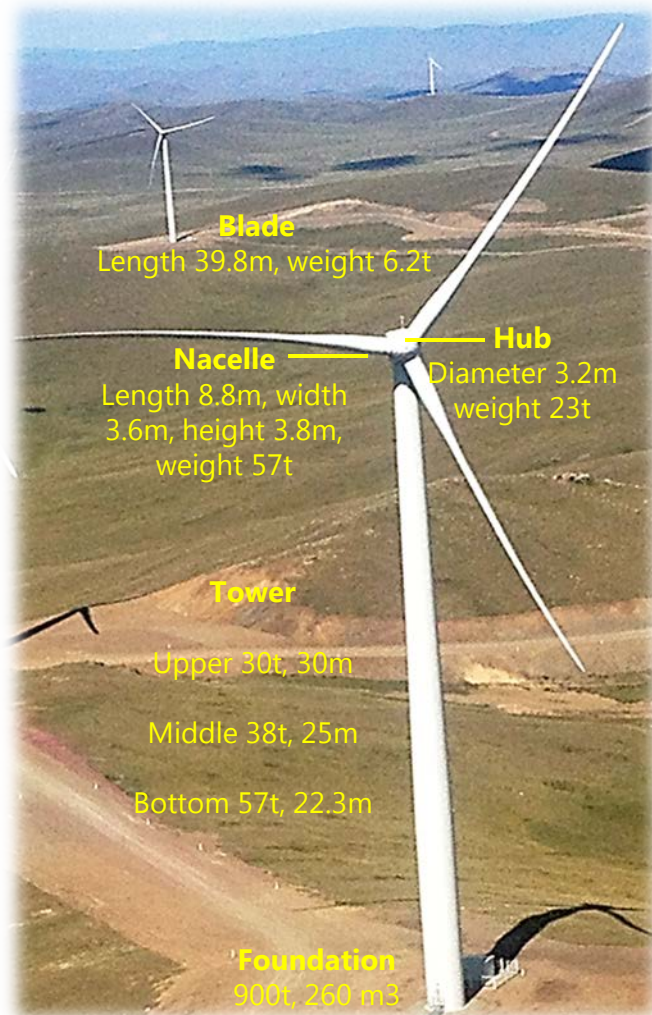
DEVELOPMENT PHASE

CONSTRUCTION OF THE 110kV TRANSMISSION LINE



CONSTRUCTION PHASE

WIND TURBINE GENERATOR



- ❑ 260 m³ concrete per foundation
- ❑ 40 tons of rebar per foundation
- ❑ Insulated by bitumen and foam
- ❑ Earth backfilled and compacted – gravity foundation



CONSTRUCTION PHASE

TRANSPORTATION



- ❑ 600 heavy trucks and trailers for transportation
- ❑ 1300-2500 km for each WTG component
- ❑ 600 km dirt road through the Gobi desert

CONSTRUCTION PHASE

LIFTING CRANE

- ❑ 650 tons of lifting capacity
- ❑ The largest mobile crane in Mongolia
- ❑ Highly depends on weather condition
- ❑ 14 expats and 20 National for erection team
- ❑ 1-3 days for per one WTG erection



OPERATIONS PHASE-Newly Applied Technology

THE SALKHIT 110/35kV SUBSTATION



OPERATIONS PHASE-Newly Applied Technology

110 kV GAS INSULATED SWITCHGEAR



- ❑ Latest advanced technology in the Mongolian power sector
- ❑ Low space requirement
- ❑ High reliability
- ❑ Long service life
- ❑ Low maintenance cost

OPERATIONS PHASE-Newly Applied Technology

35 kV CABLE NETWORK

- ❑ Total Length – 27 km
- ❑ Largest MV cable network in Mongolia
- ❑ Low operational and maintenance cost
- ❑ Minimal environmental impact



❑ Before



❑ Now

SITE ROAD

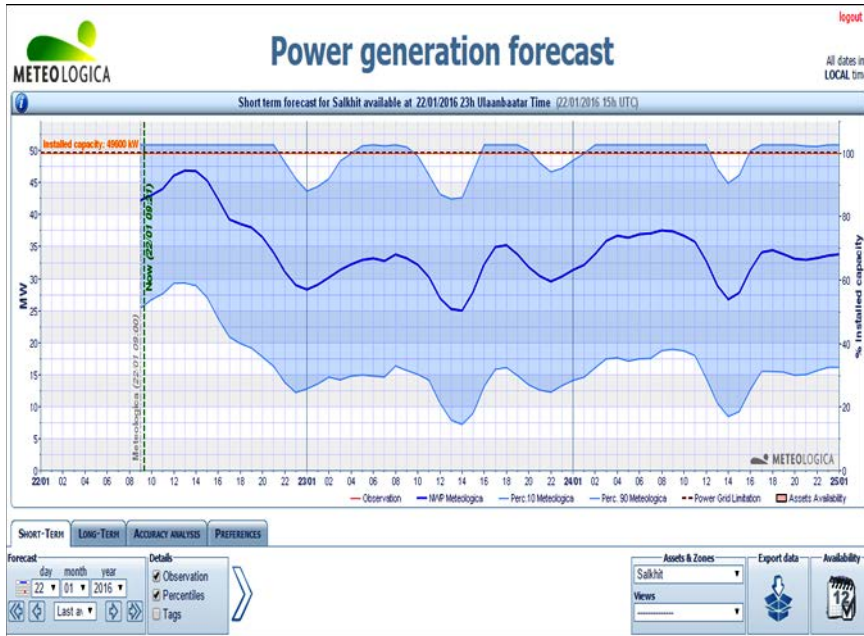
- ❑ Building gravel roads for access to the site and roads between turbine locations
- ❑ 34 km of improved road over the hills



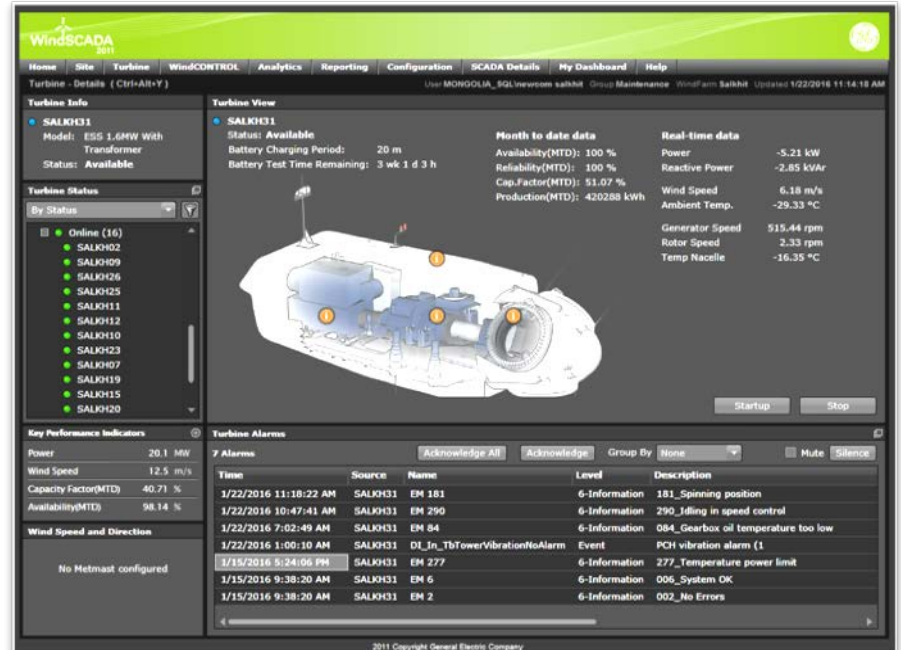
OPERATIONS PHASE-WIND FARM CONTROL SYSTEM

WINDSCADA SYSTEM

Wind forecast monitoring screen



GE Wind turbine SCADA

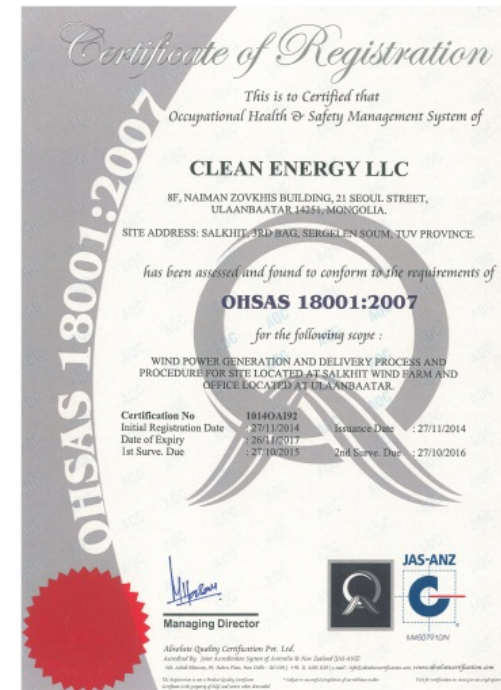
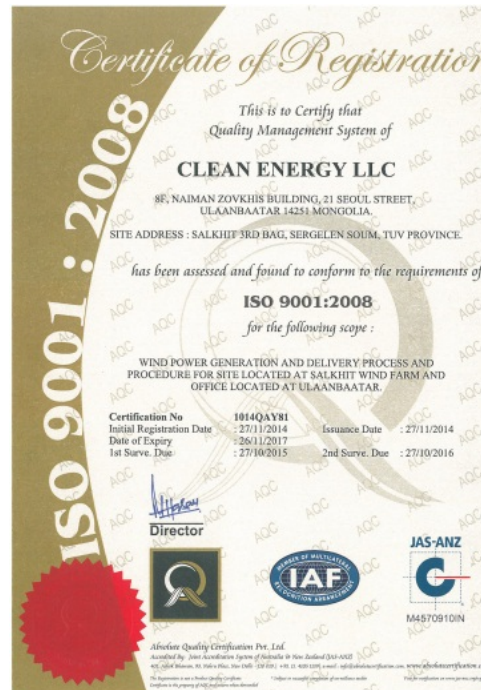
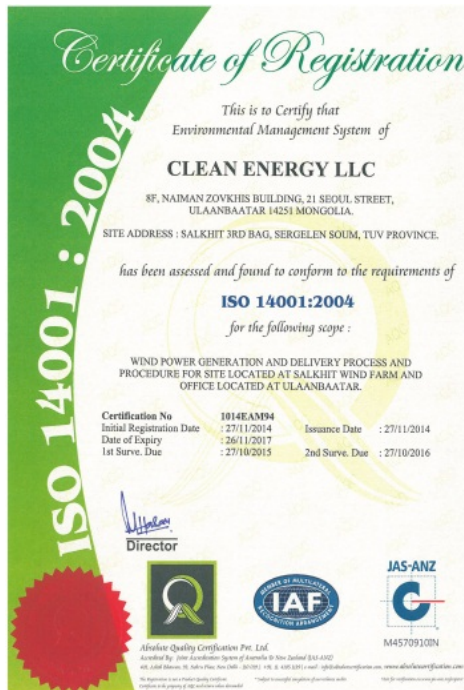


WORLD CLASS INDUSTRY STANDARDS TO MONGOLIA

STANDARDS

Health Safety and Environment, Quality

- International HSE standards for construction and operation period
 - ISO 14001 (Environment)
 - ISO 9001 (Quality)
 - OHSAS 18001 (Occupational Health and Safety)



OPERATIONS PHASE

ENVIRONMENTAL AND SOCIAL RESPONSIBILITY

- ❑ 2006 Environmental assessment
- ❑ 2008 Detailed ESIA /by Black & Veatch/
- ❑ 2012 Update to ESIA /Sunny Trade LLC/
- ❑ 2012-2014 Bird and Bat monitoring /Evergreen Earth LLC/
- ❑ 2015-2017 Bird and Bat monitoring /Mongolian Ornithological Society/

At all stages of project implementation:



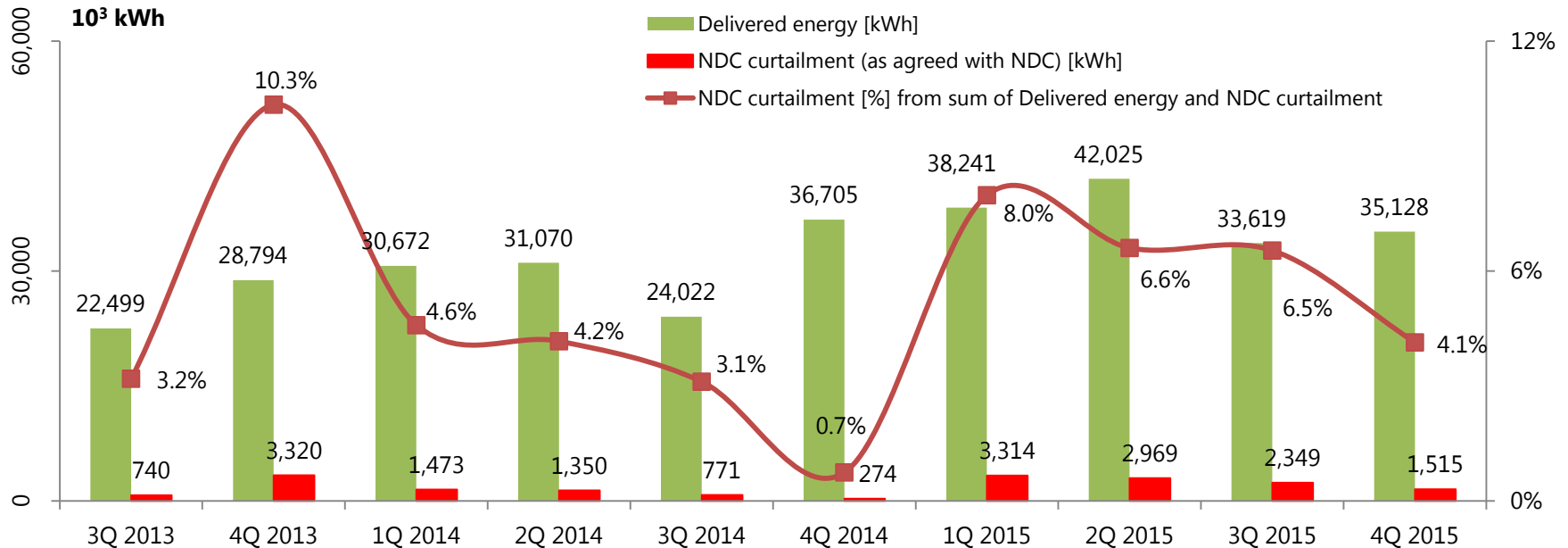
- Principle 1: Review & Categorisation
- Principle 2: Social & Environmental Assessment
- Principle 3: Applicable Social & Environmental Standards
- Principle 4: Action Plan & Management System
- Principle 5: Consultation & Disclosure
- Principle 6: Grievance Mechanism
- Principle 7: Independent Review
- Principle 8: Covenants
- Principle 9: Independent Monitoring & Reporting
- Principle 10: EPFI reporting



PERFORMANCE OF PREVIOUS YEARS

PRODUCTION

DELIVERED ENERGY AND NDC CURTAILMENT (QUARTERLY)



SUMMARY

Operation to date Delivered energy **322,774,254 kWh**, NDC curtailment **18,075,479 kWh** (5.3%)

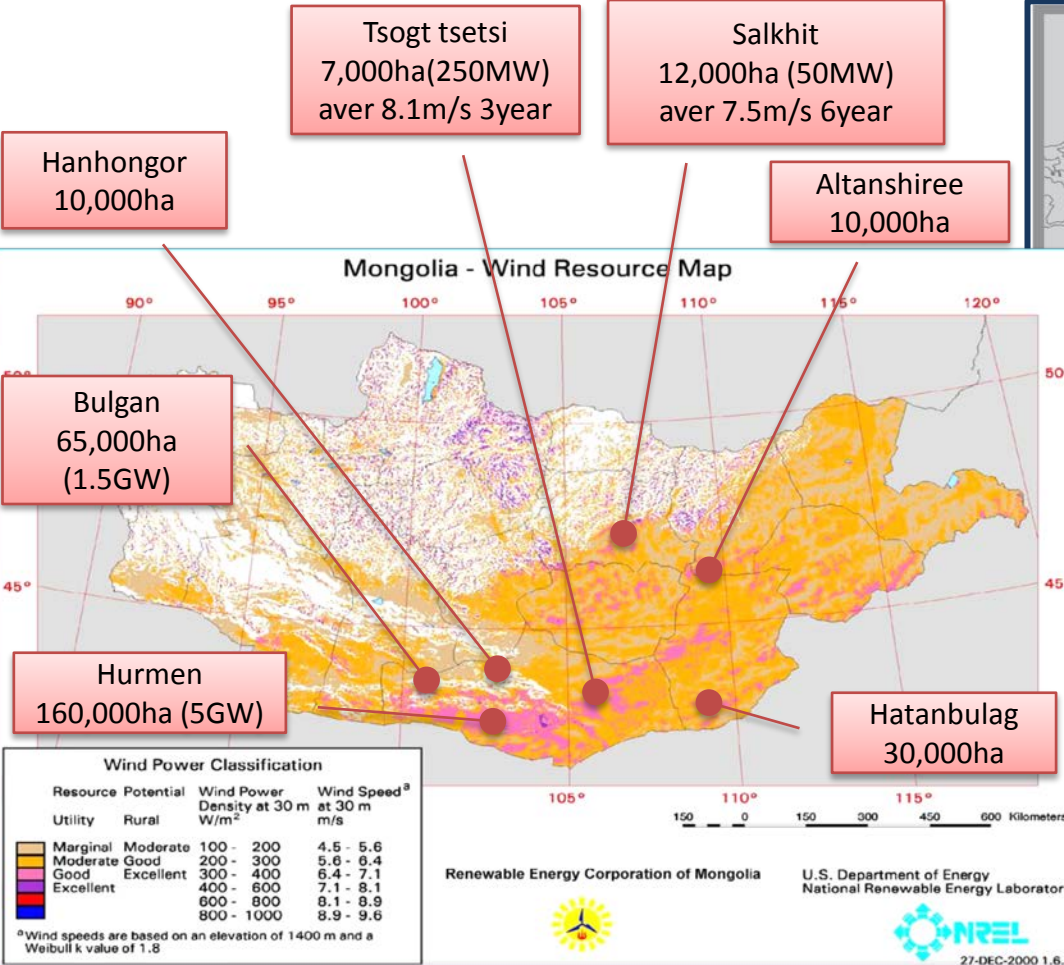
2015 Delivered energy **149,012,556 kWh**, NDC curtailment **10,146,834 kWh** (6.4%).

2014 Delivered energy **122,468,214 kWh**, NDC curtailment **3,868,044 kWh** (3.1%).

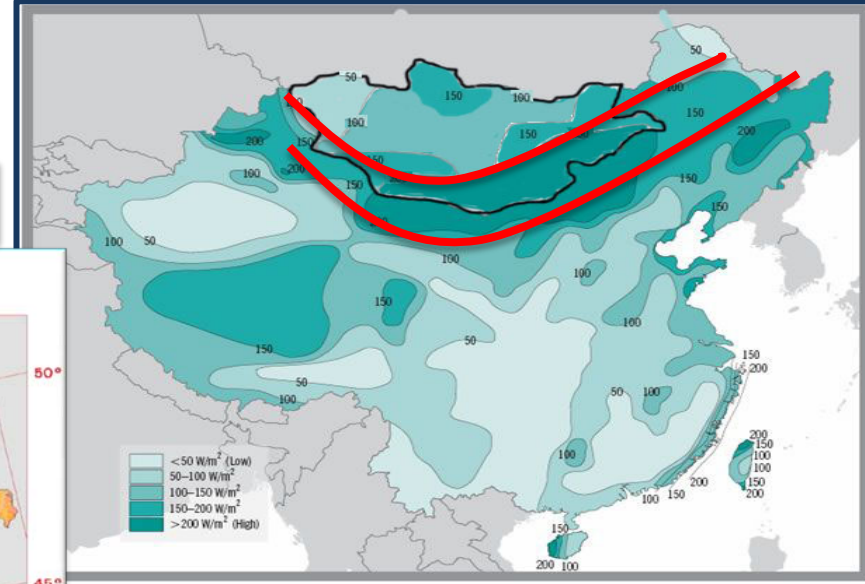
2013 Delivered energy **51,293,484 kWh**, NDC curtailment **4,060,601 kWh** (7.3%)

WIND FOR FUTURE

Wind Farms study



Tremendous wind potential



8,100 TWh of annual wind resource or 40% of world's annual electricity generation



Thank you for your attention

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