



I BARENTSREGIONEN





Basic points

- Introduction: The big picture, ambitions of the region, the Barents area
- Strengths and challenges for Northern Sweden.
- Possibilities for companies in the region
- Own reflections





Global challenges:

- Reduce energy consumption
- From coal and oil to renewable energy (China doubled its wind power production under 2009!)

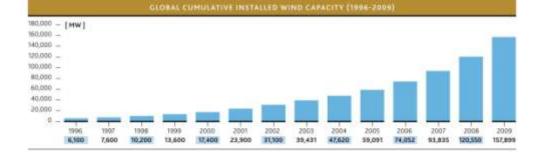
Europe's and Sweden's ambitions for 2020:

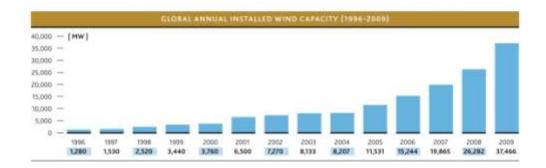
- EU energy consumption to be reduced by 20 %
- At least 20 % of energy shall be renewable
- Proportion of electricity from wind power in Sweden shall be 20 TWh by 2020 (3 TWh 2009)

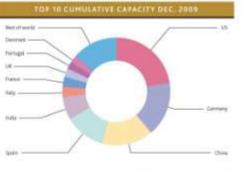
Strong regional ambitions within the energy area

- Wind power, environmental fuels, biogas, biofuel, energy efficiency, etc.

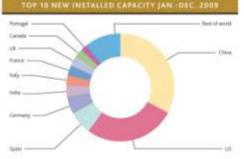




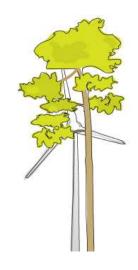


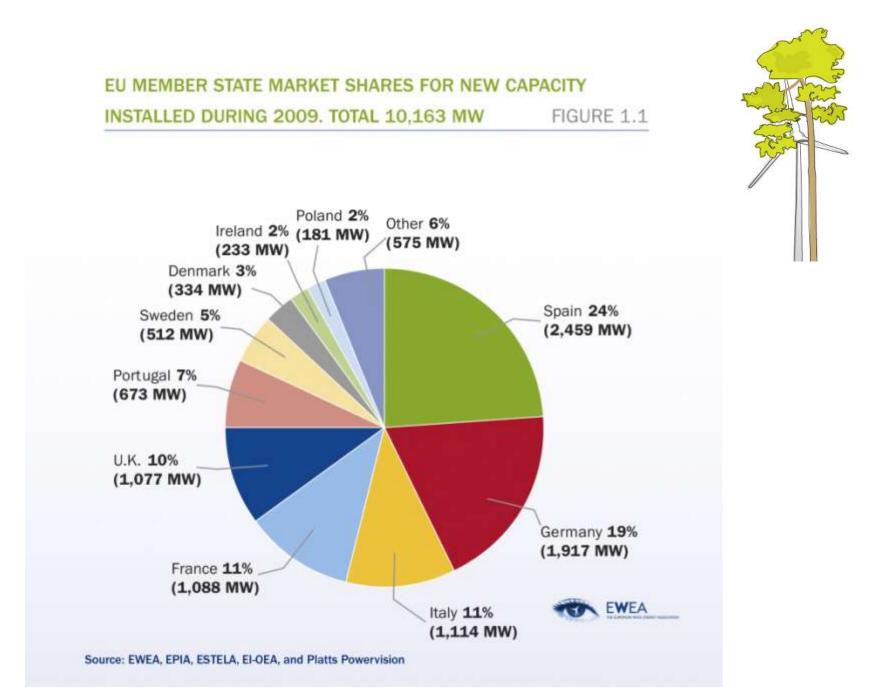


	HW		
US .	35,150	72.3	
Germany	25.777	16.3	
Chine	25,30.6	15.9	
Spain	19,349	12.1	
inda	10,926	6.9	
italy	4,850	3.5	
France	4,492	85	
UK	4,051	26	
Portugal	3,535	22	
Denmark.	3,465	22	
Total top 10	136,508	86.5	
Rest of the world	21,391	13.5	
World total	157,899	100	

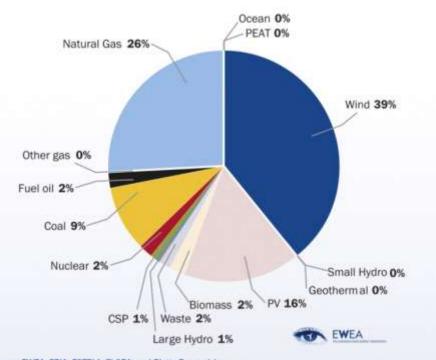


	NW	. 76
Oira	13.000	14.7
U5	9,922	26.5
Spain	2,459	6.6
Germany	1,917	5.1
inda	1,271	3.4
italy	1,114	3.0
France	1,068	2.9
UK	1,077	2.9
Canada	950	2.5
Portugal	673	1.8
Total top 10	33,471	88.3
Rest of the world	3,994	10.7
World total	37,466	100

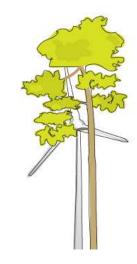




SHARE OF NEW POWER INSTALLATIONS IN EU FIGURE 1.3



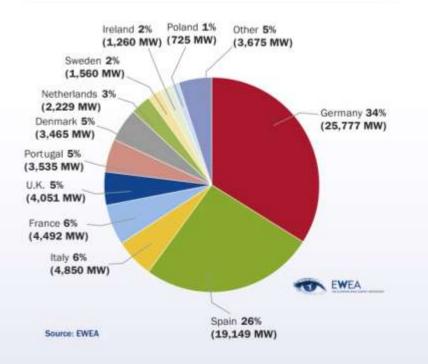
Source: EWEA, EPIA, ESTELA, EI-OEA, and Platts Powervision



EU MEMBER STATE MARKET SHARES FOR TOTAL INSTALLED



FIGURE 3.4



Planned land-based Wind power in the Barents region

Northern Norway

Finnmark	3117 MW
Troms	1352 MW
Nordland	4188 MW

Northern Sweden

5000 MW
3000 MW
3458 MW
1500 MW

Northern Finland

Lappland	1500 MW
Kajanland	10 MW
N. Österbotten	2000 MW







25,000 MW within the Barents region:

- Expedite transition to renewable energy!
- 10,000 new jobs in the wind power industry!

(compare with Markbygden)

 New business opportunities for companies!





25,000 MW within the Barents region:

- Strengthened research! (Wind power in cold climates) (Wind power in forestry environments)
- New education!

• Conferences and new knowledge!





Northern Norway

- High wind strength on land and at sea.
- Money and compenetce: Statkraft, Statoil etc.
- Infrastructure not adapted (transfer network)
- Opinion against wind power





Northern Finland

- Guaranteed lowest-price system
- Manufacture of wind power generators (Winwind)
- Oulu and Vasa.
- Nuclear power Wind power?!





Norrbotten and Västerbotten strengths

- High competence within the energy area
 - Energy producers: Vattenfall, Luleå
 Energy, Skellefteå Kraft, etc.
 - Consumers: Basic industry
 - Luleå University of Technology
- Many developers within the region
- Great interest from external developers to establish in the region.





Norrbotten and Västerbotten strengths

- Competence centre at Luleå University of Technology.
- New education, e.g. for Wind power technicians in Piteå starting autumn 2011.
- Relatively few land owners, relatively few conflicting interests
- STRONG INVOLVEMENT!





Norrbotten and Västerbotten - challenges

- Everyone wants to know how our energy supply system will be by 2020 in order to make plans. Unfortunately, this is impossible! "Successive planning"
- Expansion of transfer capacity
- Other infrastructure projects (harbours, roads, mining, etc.)





Norrbotten and Västerbotten - challenges

- Uncertainty concerning the influence of price areas
- Uncertainty concerning the value of electrical-certificates. Lowest value?
- Profitability (low electricity prices, uncertainty concerning price areas and trading of electrical certificates.)





Norrbotten and Västerbotten - challenges

- Recruiting a competent work force.
- Education input at the right time
- Uncertainty concerning the armed forces (40 km radius, radio links, etc.)





Attitude of the municipalities (1)

- "How can the municipalities be economically compensated for the intrusion that the planned wind power establishment implies?"
 - Fear and uncertainty, new and hard to understand
 - Not consulted, uncertain
 - Demanding





Attitude of the municipalities (2)

- "How can the municipality develop as a result of the planned establishment?"
 - New job opportunities, short and long term
 - New education
 - New research
 - Conferences, seminars
 - National economic calculation





Companies that wish to enter the branch

- Packaging of own business/network
- Contact developers within the region. (large, small, public, private)
- Contact turbine manufacturers





Companies that wish to enter the branch

- Contact "Näringslivets vänner" (Friends of the business world)
- Contact your partners that are already "in the system".
- Visit exhibitions/events





Markbygden - key figures

- 500 jobs during the construction phase (earthwork/installation work, assembly of 100 generators/year.)

- 250 permanent jobs within operation and maintenance

(electricians, service personnel, road maintenance, etc.)

- 250 jobs at the concrete factory on Haraholmen

- Consequential affects. (consultants, hotels, service, tourism, etc.)





Markbygden – key figures

- 500 km of new roads within the area
- 1,500 tons of concrete per foundation (x 1,100)
- 50-70 tons of reinforcing bar per foundation (x 1,100)





Developers – Norrbotten

		ö , °
•	Vindkompaniet	Övertorneå
•	Denitia	Haparanda
•	Arctic Windpower	Kiruna
•	Kjell Werner Jensen	Piteå
•	Göran Eriksson Maskintjänst	Kalix
•	Kalix Vindkraft	Kalix
•	Global Green Energy	Piteå
•	Skellefteå Kraft	Arjeplog
•	Dragaliden Vind	Piteå
•	Suorvavind	Jokkmokk

Vindkompaniet Mörbylånga Luleå





Developers – Norrbotten

•	Markbygden Vind	Piteå
•	Luleå Energy	Luleå
•	Kraftö Vind	Piteå
•	Klocktärnan	Piteå
•	Ventovarium	Luleå, Haparanda
•	Vindkompaniet	Kiruna, Arvidsjaur
•	Vindin AB	Gällivare
•	Öström Vind	Piteå
•	Vattenfall Vindkraft	Jokkmokk, Gällivare





Developers – Västerbotten

- VindGruppen Storuman
- Petlandskär Vind / Nordanvind Umeå
- TCC Åsele
- Fred Ólsen Renewables Vindeln, Umeå/Robertsfors, Vilhelmina, Storuman
- Nordanvind Skellefteå, Storuman
- Nordisk Vindkraft
 Malå, Lycksele
- Slite Vind
 Umeå
- VindIn Ö-vik
- Kraftö Umeå
 - Vattenfall Sorsele, Stor-Rotliden





Developers – Västerbotten

- Kraftö Vind
- GHG Bostäder •
- Holmövind
- **RenVind AB**
- Stefan Widén
- Skellefteå Kraft
- Umeå Energy •
- GiroVind Energy •
- Gabrielsberget Vind
- Åsele kKraft

Robertsfors, Nordmaling

Vilhelmina, Storuman

Umeå

Malå

- **Robertsfors**
- Storuman, Malå

Umeå

Skellefteå

Nordmaling Åsele





Conclusions/success factors

- A new branch of industry is developing. (research, education, work opportunities, infrastructure, etc.)
- Social structure project lift your eyes from your own activity!
- A part of the work with the climate challenge. Avoid "heaven and hell" discussions





Conclusions/success factors

- Parties with different interests treat each other with respect.
- The potential for the region is enormous!!!
- Hard work with our challenges is the key to success! Good relations is another!



If you wonder about anything or want to discuss ideas, don't wait; contact us immediately!

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Many thanks for your interest!





Sponsors

En investering för framtiden



EUROPEISKA UNIONEN Europeiska regionala utvecklingsfonden











Länsstyrelsen Norrbotten





The idea behind the Wind power centre

- WC shall **facilitate the advent** of the planned wind power investments in Piteå and the region.

- WC shall **maximize the benefit** of the development. (new job opportunities, conferences/seminars, stimulate new research and initiate education)

- WC shall contribute to the creation of **500 new jobs** within the region by 2020.

- By 2013, WC shall be considered as **a focal point for wind power development** in Northern Sweden.





Local focus for Wind power centre

- Planning for expansion of Piteå harbour.
- Planning for establishment of the concrete factory.
- YH (professions college) education, high school.
- How do we maximize participation of the region's businesses?